

NEW ELECTRICAL WHOLESALING QUALIFICATION

NAME: GLEN JENKINS

EMPLOYER: IDEAL ELECTRICAL SUPPLIES,
PENROSE

You're the very first person to complete the National Certificate in Electrical Equipment [Level 2], how did you find it?

It was great! The qualification is a fantastic idea – the industry has needed something like this for a while. I did most of the qualification through RPL [Recognition of Prior Learning], which meant it took me a less time than normal.

What made you decide to do the qualification?

I've been working in the industry for a number of years and until now there was no way for my skills to be formally recognised. Completing this qualification means my knowledge and skills have been benchmarked against a national standard – and I've learned a few things along the way too.

It must also be a good way to further your career in the industry...

Definitely! It's a way of saying to your employer, 'Hey – I've taken the initiative and learned a thing or two about my role and my industry. And now I'm ready to apply this in a sales rep role.'

In this sense the qualification is great because previously the only way to increase your technical knowledge in the industry was to become a registered electrician, which didn't really interest me.

What was the support like from ETITO?

I probably got more support than I was entitled to to be honest! As I was the first one to undertake the qualification my ETITO training manager, Brett Piskulic, worked closely with me on it. I achieved a lot of it through the RPL process, which involved sitting down and considering my previous experience and looking at which parts of the qualification I could already prove I was competent in.

What would you say to others considering the qualification?

It's definitely worth gaining the qualification – because it'll probably help you get a much more rewarding role, which usually also means a better paying role! The time that you're allowed to do the course is very generous – I finished my certificate in 6 months.



Glen Jenkins with Brett Piskulic,
ETITO Training Manager